

Calvin McGrath

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EXPERIENCE

Product Intern | Hopdox - Provo, UT | January 2026 - Present

- Analyzed 4,200+ historical rejection events across 150 counties to identify common rejection reasons, then partnered with engineering teams to translate findings for an AI-based rejection-prevention system now in development
- QA-tested 250+ tickets against product requirements, catching discrepancies and partnering with developers to resolve and verify fixes before release
- Owned the "Request a County" feature end-to-end. Driving 133 county requests since launch. Data is now used in sales targeting for expansion

Product Manager | BYU Library IT - Provo, UT | December 2025 - April 2026

- Gathered requirements across Library IT, BYU IT, and library departments, writing 50+ user stories and acceptance criteria for library search and item detail page improvements
- Conducted 10+ one-on-one usability interviews with students, uncovering low engagement with the library's WorldCat catalog link. Findings drove redesign of the item details page

Owner/Operator | Lucent Window Cleaning - Alpine, UT | May 2024 - September 2024

- Founded and ran a solo window-cleaning business end-to-end. Managed pricing, scheduling, and service delivery generating ~\$20K in revenue in one summer
- Spoke with 100+ prospective customers daily via door-to-door canvassing, converting cold outreach into a paying client base with zero marketing spend

PROJECTS

Trailer Rental Booking System | Full-stack web app for a small rental business

- Built a custom booking platform (Next.js, Supabase, Stripe Checkout) to replace a customer's manual Venmo/Messenger coordination for a 2-trailer rental operation
- Designed the full flow calendar-based availability, payment collection (in progress), e-signature contract acceptance, and an admin dashboard for pickup/return tracking and inventory management
- Preparing to launch with business owner in October 2026

Trace | Referral management platform for dental specialists

- Contacted 40+ orthodontic offices to validate demand for a receiving-office referral tool
- Built a multi-tenant referral-tracking app (Next.js, Supabase/Postgres) with secure login and custom-built analytics dashboards
- Running demos with practices to validate the model and drive adoption into their referral workflows

EDUCATION

Brigham Young University | Provo, UT | August 2022 - April 2027

- B.S. in Entrepreneurial Management
 - BYU Entrepreneurs Association Member
 - Product Management Association Member
 - Relevant Coursework: Data Structures (C++), Business Analytics (R), Information Systems (Python)

SKILLS

- **Product/Technical:** Requirements gathering, backlog prioritization, cross-functional stakeholder management, user research, user stories, data analysis/root cause analysis, QA/requirements validation testing, Agile/Scrum delivery, AI-assisted/agentic development tools.
- **Tools:** Jira, Linear, Claude Code, ChatGPT, Cursor, Superset, SQL, Salesforce, Git/GitHub, Excel, Next.js, React, TypeScript, Supabase/Postgres, Stripe